



# Ignite your potential

Set yourself up for success

Filling capacity and capability gaps.  
Let's tackle your goals within your  
timeframes and deliverables **for your  
ultimate outcomes.**



“

If you define the problem correctly,  
**you almost have the solution**

Steve Jobs

# Is this you?

- You need to create some momentum
- You struggle to keep up with new trends or tech
- You need an impartial opinion
- You can't meet your goals within your timeframes
- You're working outside your expertise
- You lack in-house resources
- You're at risk of having tunnel vision and need new perspectives

# SOMETIMES, WE NEED A HAND

In the same way businesses need employees, most businesses need a business consultant at some stage.

As a business owner, it is wise to work with someone who has been in your shoes and has the experience to help you navigate any uncertainty you might face. No matter how efficient and effective you are at running your organisation there often comes a time when you need a helping hand to give you that extra momentum you require to get work done.

If you're unsure whether it's worth investing in a business consultant, there are some clear indicators that might suggest you could benefit from one.



# CONSULTANCY SOLUTIONS

What are the benefits of hiring an external consultant?

## SAVE MONEY

Drawing on external expertise at the right time can save you heaps of hassle and money

Expert opinion for a short amount of time is a strategic investment. Early investment sets your organisation up for success in the future.

## UNBIASED VIEW

It's important to receive an outside or objective view

Hiring an external business consultant can help you avoid 'group-think'.

## EXPERTISE

Find gaps and solve problems

Hire the expertise and knowledge you require to achieve your goals.

## NEW SKILLS

Help you acquire new skills and equip your staff with new tools and models to work with

Guide senior management and teach leaders new skills.

## DIFFERENT PERSPECTIVE

Come from a place of understanding

An external consultant helps provide a different wavelength or views on things.

## FIND MOTIVATION

Achieve goals and meet deadlines

Assist in hiring and maintaining the right people to do particular jobs and in developing processes that are bespoke for you.





A hiker is silhouetted against a vibrant sunset sky, standing on a dark mountain ridge. The background consists of multiple layers of hazy, rolling mountains, creating a sense of depth and vastness. The sky transitions from a deep orange near the horizon to a pale blue at the top. The quote is overlaid on the right side of the image, with the first part in red and the second part in white.

**A lot of people  
have gone further than  
they thought they could  
because someone else  
thought they could.**

# THE BENEFITS

With a wealth of experience and context in the public sector, Antonia will journey with you to achieve your goals.



## UNDERSTANDING

We'll discuss what outcomes you're after and if/how I can best support you in your work.



## PURPOSE

I'll help you with shaping strategic documentation and how to bring others along on the journey with you.



## DIRECTION

Tools and techniques to best organise, manage and monitor programmes of work and ensure these align to organisational objectives and goals.



## PUBLIC SECTOR EXPERIENCE

Over 20 years of public sector experience in policy, data, programme management and people leadership roles.



## DESIGN IT RIGHT

I provide collateral that not only looks good but can actually walk the talk. Competent in 'dashboard' designs, and other collateral needed for governance reporting requirements.



## EQUIP YOUR TEAM

I equip and empower others to carry on great work. As a certified Gallup Strengths-Coach, I'll bring out the best in your team.



# CONSULTING WITH ANTONIA MILKOP

With a rapid understanding of your needs, I bring solution-based approaches to your needs and a focus on delivery to get to where you want to be.



## RHYTHM

Saves you time and energy. You can do more if you rely on other people to do what they do best.



## YOUR ROI

An investment that will set you up for success by decreasing your overall costs on your teams capacity.



## EMOTIONAL

Feel good about yourself and your business direction. Be guided but learn on the way with resources and ongoing support.



## TOOLS

Access and discover techniques and new models you can use in your team or group.

# ANTONIA'S MISSION IS TO IGNITE POTENTIAL

**I 'get' your context.** I may have even walked in your shoes. I empathise with the challenges, opportunities and hurdles you're facing in the rapidly changing world we are living in. I provide support, encouragement and as much challenge as you want.

## “Articulating a clear vision

Antonia facilitated a workshop with some of our managers on “Articulating a clear vision”. I came away with good tools to help with managing my team's work programme. I want to commend Antonia's preparation in trying to understand the Pacific perspective. Although she isn't Pacific, I was appreciative of Antonia's genuine approach and providing space for us to share our experiences and aspirations.

**Theresa, Manager  
Ministry for Pacific Peoples**



# Hi, I'm Antonia

My mission is to ignite potential in others and help them make more of a positive impact in the work they do.



I help you with where **you need it most.**

- 20+ years experience in UK and NZ public sector in policy, data, programme and people management roles.
- Pragmatic, solutions-focussed approach.
- Help you deliver, on time.
- Support your team and equip them with new tools and techniques. Certified MSP<sup>®</sup> (Managing Successful Programmes)
- G-Reg Level 4
- Certified Gallup Strengths Coach

**IT'S TIME FOR YOU TO THRIVE**



# YOUR TIMELINE



## Step One

Book a 30 minute consultation to find out more about how I can best support you and your team.



## Step Two

Antonia will outline a proposal with an understanding of your needs and offer services to best support you (including timeframes, costs, etc.)



## Step Three

Draw up a contract where we agree on outputs, milestones, timeframes, and budget. Antonia is on the AOG Consultancy Services Panel (Tier 3 - Human Resources and Business Change), which makes it easy to put together a Consultancy Services Order for the work.

**Establish your legacy of impact.** We learn a common language, skills and techniques to deepen your understanding of self, develop your team and champion your life.

## Step Four

Get started on your journey for success!







# IGNITE YOUR POTENTIAL

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